



CollabNet Education Services

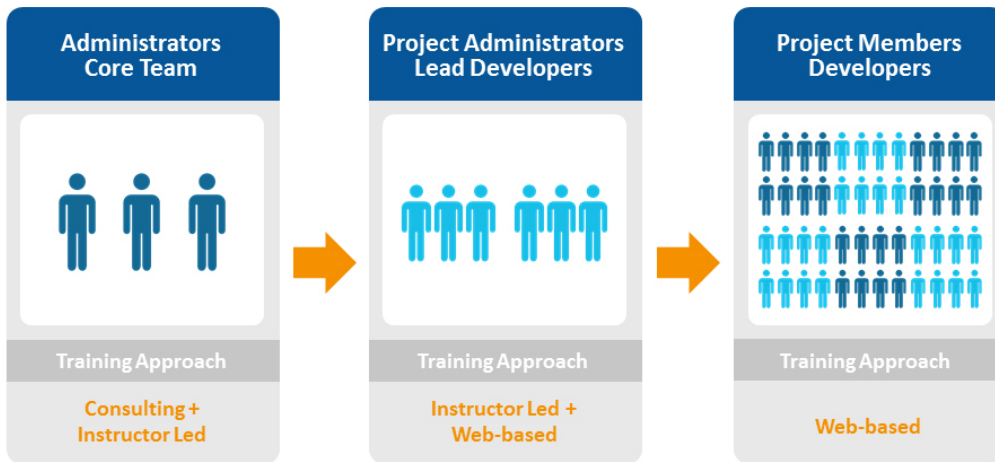
Overview

CollabNet offers a complete, role-based training curriculum across the each of the CollabNet product lines (Subversion and CollabNet TeamForge) as well as the CollabNet Desktops. Courses are offered in a number of formats and delivered in a variety of methods to ensure that a comprehensive training package can be created to best fit each customer’s unique education needs. Each CollabNet course is designed to help users quickly develop their skills while learning valuable best-practices, enabling customers to quickly maximize the value of their CollabNet investment. See: <http://www.open.collab.net/training/>.

CollabNet focuses on providing the training content in a format that best suits each stakeholder across the lifecycle of a CollabNet product deployment.

Why CollabNet?

- Founder and key sponsor of the Subversion open source project.
- Broadest portfolio of Subversion products, training and services.
- Proven to scale from the workgroup to the distributed enterprise with thousands of users.
- On-premise, in the public or private cloud (largest SVN hosting service).
- Grows with your needs to full application lifecycle management.
- Hybrid SCM – Manage Subversion and Git together.
- Easy to get started. Free hosted trials.



CollabNet Training Approach Diagram

CollabNet Training Types

CollabNet offers the following types of product-based training:

1. Instructor-led Training Courses
2. Web-based Training Modules
3. Train-the-Trainer Services
4. Courseware Licenses
5. Customized Training Content Services

SubversionEdge

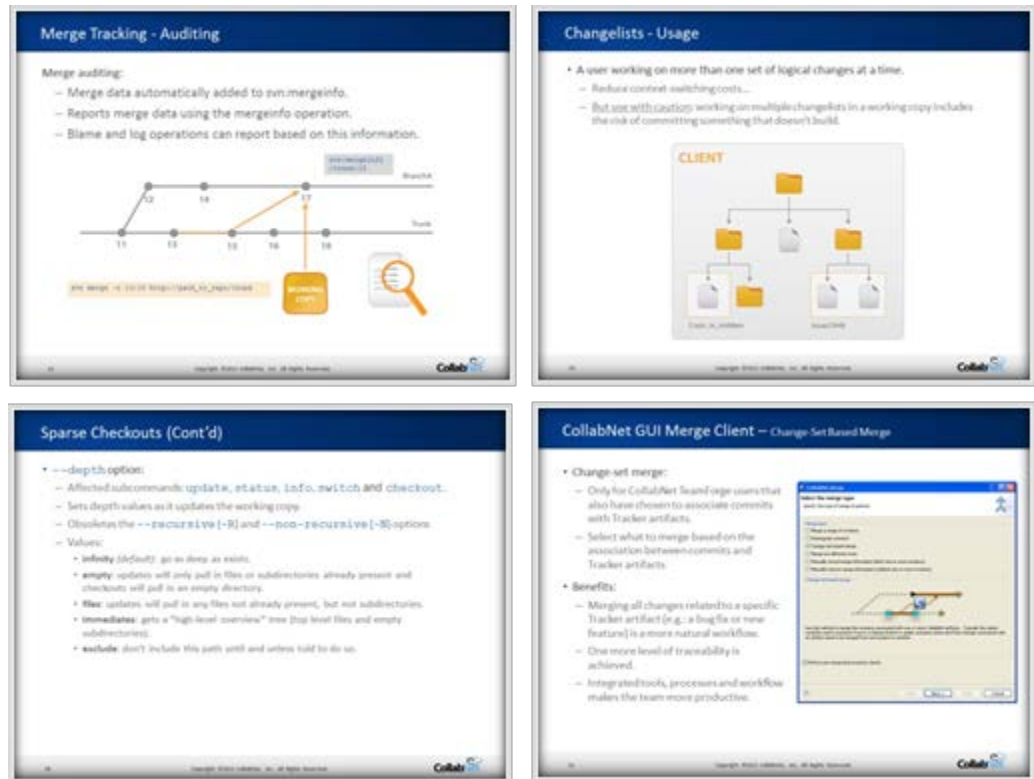
CollabNet Subversion Edge provides the fastest and easiest way to deploy and manage Subversion servers, saving time and money.

- Free web and cloud-enabled Subversion platform.
- Fastest and easiest way to deploy and manage Subversion servers.
- Rapid install and live updates of certified stacks.
- Modern web UI simplifies administration and configuration.
- Extensible with REST APIs.
- Free online SVN backup with CollabNet CloudForge.
- Wide variety of enterprise support, training and service offerings.
- Download it free today www.collab.net/getSVN

1. Instructor-led Training Courses

CollabNet offers a comprehensive set of training courses taught by CollabNet instructors. Our instructors are not only experts in CollabNet product functionality, but also have direct experience with the best practices involved during the deployment and adoption of CollabNet products in enterprise environments. This combination of training in both product functionality, and implementation and usage best practices, enables customers to get their teams knowledgeable and productive extremely quickly. CollabNet's instructor-led courses are ideal for training the key stakeholders critical to the success of the CollabNet product deployment, such as, early adopters, team leads, project managers and configuration managers.

Each instructor-led training course follows a tiered approach to learning each topic. First, we cover high-level concepts to provide critical foundational knowledge. Next, we cover step by step instructions along with usage examples and best practices. Finally, we wrap up with a live demonstration of the concepts covered. In some cases, we provide hands on lab exercises so that students can test the knowledge they've acquired. Along with each course, CollabNet will distribute hard copy training materials that students can use to follow along during the class or leverage as a guide after the training has been completed.



Example: Instructor-led CollabNet TeamForge training material

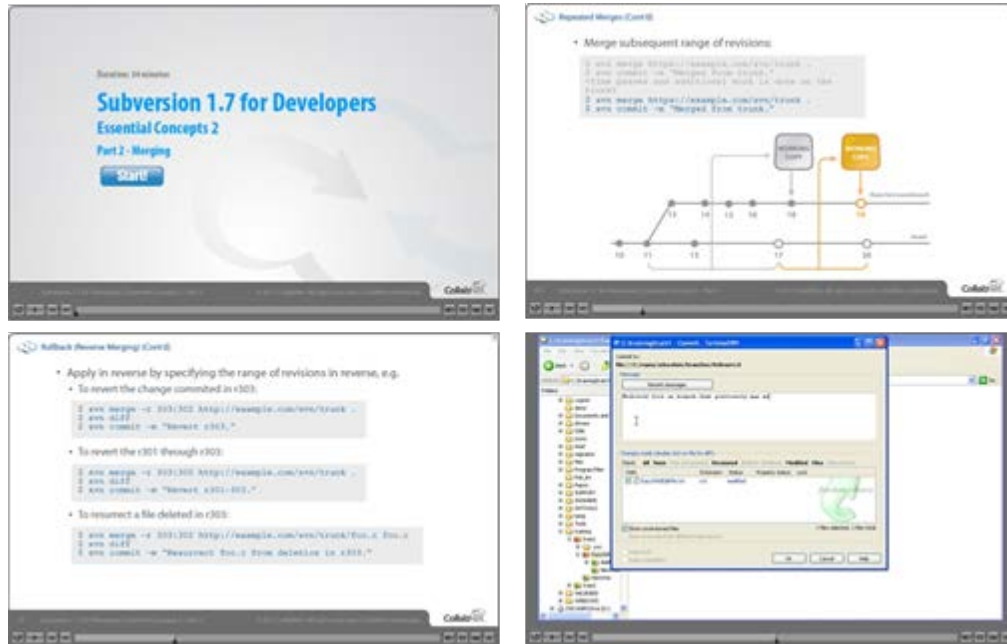
Instructor-led Training Course Delivery Options

CollabNet's instructor led training can be delivered in a number of ways to best fit each customer's needs:

- Remote Training: CollabNet can deliver instructor led training remotely (via a WebEx session). Remote delivery is ideal for distributed teams spread across multiple time zones.
- Onsite Training: CollabNet instructors can deliver classroom-based instructor-led training at a customer's facility. Onsite training is ideal for co-located teams or in situations where live interaction with an instructor is critical.
- Open Enrollment Training: Occasionally, CollabNet will offer public courses which are open to enrollment by individuals or small groups. These open enrollment courses are ideal for individuals or smaller teams who don't have the budget or need for a private training course.

2. Web-based Training Modules

CollabNet also offers self-paced Web-based training modules which correspond to the material covered by our instructor led courses. The Web-based modules are broken down by topic giving students the opportunity to take targeted training on specific aspects of CollabNet products at a time that is convenient for them. Each module contains an overview of the given training topic, step by step instructions and then a demonstration of the topics covered. CollabNet instructors provide the voice narration for each module. Selected modules contain a quiz at the end to test student's knowledge of the material.



Example: Subversion Web-based training modules

Web-based Training Module Delivery Options

CollabNet's Web-based training modules can be delivered in a number of ways to best fit each customer's needs:

- CollabNet Community: Free Web-based training modules are posted to the CollabNet Community site. For example, our "What's New in CollabNet TeamForge 5.2" Web-based training series can be viewed at: <http://www.open.collab.net/community/ctf/training.html>.
- CollabNet eLearning Portal: CollabNet hosts for-fee modules on an eLearning training portal. Our training portal is ideal for individuals looking to purchase courses via ecommerce or customers looking to purchase fixed blocks of WBT training modules. WBT modules can be purchased via the CollabNet store: <https://store.collab.net/cgi-bin/pp>.
- Customer Hosted: If a customer chooses to purchase a license of CollabNet's training material (covered in section 4 below), CollabNet will provide the customer with the Web-based modules of the product they purchased (in Flash or SCORM format). These modules can then be hosted at a location of the customer's choice (e.g. directly on their CTF site, an internal Learning Management System, an internal server, etc.).

3. Train-the-Trainer Services

CollabNet's Train-the-Trainer services are designed to empower a customer's training staff with the knowledge and techniques required to effectively deliver CollabNet training courses. The first half of the Train-the-Trainer training is focused on imparting product knowledge, best practices and demonstration tips to the customer's trainers. The second half of the training is focused on critiquing the customer's training staff as they practice delivering the material.

Train-the-trainer services are typically bundled with a license of CollabNet' training material (covered in section 4 below).

TeamForge

Cost reduction through consolidation of tools and simplification of administration

Security and compliance with central authentication, roles and permission management across code repositories and tools

Improved staff productivity through integrated code reviews and more effective code re-use

Better foresight, less risk with actionable insight into development and deployment processes

Hybrid SCM manage Git and Subversion with one common management and security platform.

ALM Integration Integrate Git and Subversion into your ALM tools and processes.



Many of the latest technology announcements have implications for PaaS and cloud development that will serve agile businesses everywhere.

- Enterprise Cloud Development, www.collab.net/ecd
- www.collab.net/getci
- 5 Things your Development Team need to be doing now, www.collab.net/5things

Train-the-Trainer Delivery Options

CollabNet’s Train-the-Trainer services can be delivered Remote (via WebEx) but are generally delivered Onsite at a customer’s location as live interaction is often more effective.

4. Courseware License

For customers who prefer to deliver and host CollabNet training on their own, we offer a courseware license for each of the CollabNet products: Subversion, CollabNet TeamForge and the CollabNet Desktops. This option is ideal for customer with a large end user base where it’s not practical or cost effective to train all users through instructor-led training or individually purchased Web-based modules.

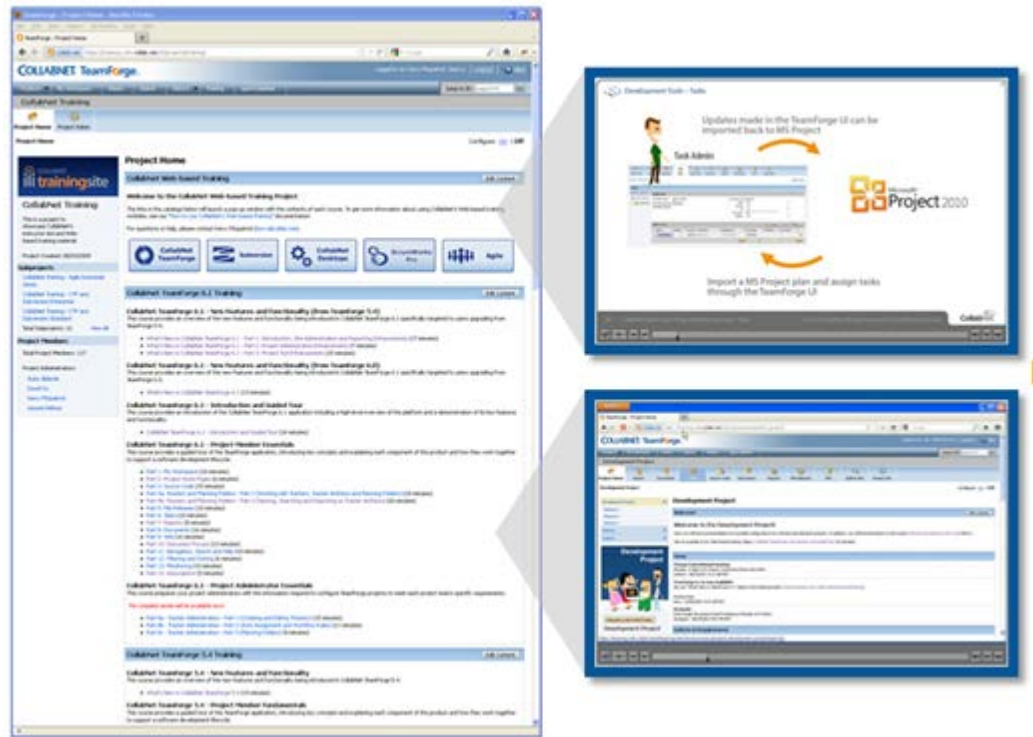
With the purchase of a courseware license, CollabNet will provide the following:

- Instructor-led courseware (PDF and PowerPoint)
- Web-based modules (Flash or SCORM)
- Editable Web-based source files (Adobe Captivate)
- Developer exercises (Word) **where applicable

Courseware License Delivery Options

In some cases, customers choose to host CollabNet’s courseware on their own internal Learning Management System. This is most often the situation when there is a requirement to provide CollabNet training along side other corporate training courses. In such cases, CollabNet will deliver all courseware material to the customer including SCORM-compliant versions of the Web-based modules.

In other cases, customers choose to host the training content directly on their CollabNet TeamForge site. This is an excellent option as it provides training content directly in the context in which it’s needed. CollabNet can assist in the design of a CTF-based Training Portal as well as ideas and best practices related to embedding context specific links to training throughout the CTF applications.



Example: Training Portal Hosted on CTF

5. Customized Training Content Services

CollabNet can provide custom training content services in situations where a customer requires that the default CollabNet training content be augmented with customer specific content and information. This can include cases where training on customer-specific processes and procedures, configurations, project templates, ALM workflow, UI, etc. need to be covered.

CollabNet will follow the same rigorous process used to develop our standard training material when creating customized training material. This process includes the following phases:

- **Planning and Analysis Phase:** During the planning phase, we'll identify the all of the areas that need to be covered by training material. Then we'll determine where we can leverage stock content and where customized material will need to be developed. For the areas requiring custom development, we'll work with the customer to document the topics and use cases that will need to be covered in the customized training.
- **Design Phase:** During the design phase, CollabNet will build the example projects needed to demonstrate the training topics and create the slides required to explain high-level concepts. CollabNet will also create the storyboards and voice scripts for each customized Web-based module.
- **Courseware Creation Phase:** During the courseware creation phase, CollabNet instructors will create instructor-led training decks and record each Web-based training module leveraging the example projects, story boards and voice scripts created in the previous phases.
- **Courseware Packaging:** During the courseware packaging phase, CollabNet graphic designers package the modules based on the format preferred by the customer (SCORM-compliant or Flash).
- **Courseware Deployment:** During the courseware deployment phase, CollabNet will work with the customer to deploy the customized training on their own LMS or on a training portal built within the CTF environment.

Hybrid development and deployment



Enterprises are now implementing Enterprise Cloud Development with the CollabNet platform that helps manage the shift to a hybrid development strategy.

As a result, they are achieving **productivity gains** of up to 70 percent while **reducing costs** by as much as 80 percent, all with **enterprise compliance** in order.

Learn more by downloading our free white paper at www.collab.net/ecd

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About CollabNet

CollabNet is a leading provider of Enterprise Cloud Development and Agile ALM products and services for software-driven organizations. With more than 10,000 global customers, the company provides a suite of platforms and services to address three major trends disrupting the software industry: Agile, DevOps and hybrid cloud development. Its CloudForge® development-Platform-as-a-Service (dPaaS) enables cloud development through a flexible platform that is team friendly, enterprise ready and integrated to support leading third party tools. The CollabNet TeamForge® ALM, ScrumWorks® Pro project management and SubversionEdge source code management platforms can be deployed separately or together, in the cloud or on-premise. CollabNet complements its technical offerings with industry leading consulting and training services for Agile and cloud development transformations. Many CollabNet customers improve productivity by as much as 70 percent, while reducing costs by 80 percent.

For more information, please visit (www.collab.net).